

## FinShip Profile

FinShip is a Maritime Corporate Finance Boutique, based in The Netherlands (Utrecht), owned by management and private investors. FinShip was established in 2000 by VShips, ING Bank and Focko Nauta aiming to provide high level and reliable services to companies and institutions committed to the shipping industry. Besides the main office in The Netherlands, FinShip has liaison offices in Greece and Turkey.

Amongst others, FinShip performs the following services:

- Fund Management for stock listed Shipping Investment Fund;
- Private Maritime Funding (debt, mezzanine, equity and sale & charter back structures);
- Maritime Corporate Finance & Tax Consultancy (project management, structuring tax driven leases);
- Maritime Investment Services (portfolio & reality checks, investment advisory);

FinShip aims to be a partner for the longer term and looks for a natural fit with its clients. The typical FinShip client is ambitious, entrepreneurial and prudent, creative and consistent at the same time. We try to do our business from a long term perspective, and jointly with our clients set-out mutually beneficial financial strategies and targets. We try to give fresh new insights, while conducting our business in an old-fashioned decent way.

FinShip has loyal client base, consisting of:

- Medium-large sized ship owners in a/o NW Europe, Greece and the Black Sea region;
- Financial Institutions and Investors in Europe and US;

Furthermore FinShip acts as exclusive manager of the Dutch Shipping Investment Fund NBZ N.V., which is listed on the Amsterdam Stock Exchange ([www.nbzfonds.nl](http://www.nbzfonds.nl)).

Since its initiation, FinShip has arranged more than Usd 1.5 billion in funding for shipping companies from private partners like financial institutions, investment funds. FinShip has furthermore bought and sold several vessels in connection with financial mandates, and successfully brought companies together in M&A transactions. FinShip has done investment checks and management consultancy for various major European banks. FinShip has together with partners structured (cross border) tax lease transactions with Dutch as well as International clients.